



INTERNATIONAL INSTITUTE FOR DEMOCRACY AND ELECTORAL ASSISTANCE

RESPONSES TO QUESTIONS

Tender Ref. 2026-01-083

Question 1: Eligibility / local presence

1. Can a **non-Nigerian** company apply?
2. Is it **mandatory** to have a **Nigeria-based partner** or local presence, or is this only preferred?

Answer to Q1:

1. Non-Nigerian companies can apply ONLY if they are legally registered in Nigeria.
2. It is mandatory, not optional. Under Section 4.1 (Technical Evaluation), it clearly states: "Applicants **must clearly indicate... the location applied for and demonstrate the existence of an office in that location, as evidenced in their company profile or CV. This means a verifiable address must be submitted."

International companies MUST have a Nigerian office / registered presence to qualify.

Therefore, having a local presence in Nigeria is mandatory for all applicants.

2. Past performance / references

1. Are **Nigeria-based references** mandatory or strongly recommended?
2. Alternatively, are **comparable projects in other countries** acceptable to demonstrate capability?

Answer to Q2:

1. Nigeria-based references are not formally mandatory, but they are functionally essential to score competitively. This is because the assignments are Nigeria-based, locally relevant evidence is crucial to scoring well, especially where the evidence must be "verifiable" and tied to the Nigerian context.
2. International experience alone may not satisfy Nigeria-specific scoring criteria, meaning foreign-only references risk receiving lower scores. This is because some criteria for some lots do not explicitly restrict references to Nigeria, however some criteria specifically require Nigerian context

3. Lots

1. Is it possible to **apply for individual lots** (if applicable), or must bidders apply for **all lots**?

Answer to Q3:

1. You may apply for one or multiple lots. There is no requirement that a bidder must apply for all Lots.

Corporate bidders may choose one Lot, multiple Lots, or all Lots.

Individual bidders are limited to specific lots (2, 4, 6, and 7).